

INFLUENCING



Leaders need to influence different environments and audiences. In this workshop, you will discover your personal interaction style and learn core influencing strategies and tactics. Master natural assertiveness and increase your interpersonal effectiveness!

This interactive workshop focuses on understanding and mastering the core concept of influence. We will utilize a variety of techniques to assess your current methods of interaction in different environments and with different audiences to help you better understand your personal behavioral style and that of others. We will explore the impact of giving and receiving feedback in your daily life and enhance your listening, asserting and feedback skills. You will become aware of the human dynamics within your team and organization and among your colleagues. You will get the opportunity to practice core influencing strategies and tactics that help you have more impact in your working environment.

OUTCOMES

You will

- know about the complexities of verbal and non-verbal communication styles and their effect on your working environment
- feel empowered in your work relationships through mastering natural assertiveness
- incorporate feedback as a powerful tool for improvement for yourself and others
- have an action plan and clearly defined goals at hand to increase the effectiveness of your communication

Target audience

- Mid-level high potential female managers with at least 8 years of working experience and ideally 3+ years of leadership experience
- Max. 25 participants from different Advance member companies

Format

- One day workshop (1 credit per participant)
- Additional credits can be bought for 1'100 CHF per participant
- Language: English

Registrations

- Via the member area of the Advance website

FACILITATION



Malvika Singh is the founder of IMPACT, an international consulting and leadership development firm. She works with CEOs, senior executives, and teams in the areas of leadership development, culture change initiatives, high-performance team development, innovation, and one-on-one coaching. Malvika has worked as a consultant in the chemicals, financial, hi-tech, reinsurance, pharmaceutical, beverages, not for profit, and educational sectors. Her work focuses on the creation of innovation by design, and she specializes in working with individuals and organizations to create breakthrough results.

Advance Skill Building for Rising Leaders

The Advance Skill Building workshops equip talented women with the core skills, capabilities and leadership mindset that are critical to climb the corporate ladder. Every workshop is also an excellent opportunity to meet peers from different Advance member companies, allowing you to broaden your business network.

For more information, please contact the Advance workshop coordinator at contact@advance-women.ch / www.advance-women.ch

